

## **Invoice discounting**

This is an alternative solution to traditional types of business finance, which provides you with instant access to cash tied up in your outstanding invoices. An invoice discounting facility adapts with your business as it changes and grows, making it much more flexible than an overdraft or loan.

Our invoice discounting solutions are simple and straightforward, and importantly allow you to maintain the relationship with your customers. All you have to do is raise the invoice and we'll give you up to 90% of the cash owed to you straight away, enabling you to keep your business moving without waiting to be paid.

When your customer settles the invoice, the remaining percentage is returned to you, less an agreed fee.

## **Invoice Factoring**

As with invoice discounting, invoice factoring releases up to 90% of the value of your unpaid invoices the moment you issue them to your customers. The only difference is that we collect the payments on your behalf, giving you more time to focus on the day-to-day running of your business.

Once you've raised an invoice, we will give you an agreed proportion of its value straight away. Then our discreet and friendly expert credit management team will collect the payment on your behalf before giving you the balance, less an agreed fee.

You'll have the full support of a relationship manager and access to your own online account to enable you to view your facility whenever you need to. Factoring is the ideal solution for businesses looking to save time chasing payments.

## **Key points:**

- Access to up to 90% of your invoice value on the day the invoice is raised
- The possibility of a 6-month trial period so you can be sure it is right for you
- A credit control service run by experts from one of the world's most trusted brands
- A personal client manager to help you through the process from Day 1
- A flexibility to ensure our solutions are right for your business
- A 6 month rolling contract, meaning you are not tied in if your situation changes
- Bad Debt Protection free for the first three months

Genesis Capital (Finance & Leasing) Limited 7 Hampton Hill Business Park, High Street, Hampton Hill, TW12 1NP

> info@genesiscapital.co.uk www.genesiscapital.co.uk